

## Bio Of Mr. Songlin Dou

Songlin Dou was born in 1963 in Hebei China. He graduated from Hebei Normal University with a degree in International Business. For over 20 years, he has been facilitating trade and educational exchange between the United States and China.

In the late 1980's Mr. Dou began his career as a project manager for a joint venture between China and Spain in a tannery business. He later facilitated an oil refining project in China by a German Company.

In 1993, Mr. Dou started his relationship with the United States. He moved to Los Angeles, California and founded a company that imported products from China called BIFE International Inc. BIFE imported medical supplies, chemicals, pharmaceutical materials, and light industrial products. With his reliability and reputation, he generated a large marketing network.

In 2000, Mr. Dou returned to China for family reasons. There he started the Hebei Province International Education Exchange Association which engages in various business activities including teacher placement, certification, recruiting foreign workers for China, and cultural exchange activities. Since 2010, Mr. Dou oversaw the placement of 50 University students to join in the Work and Travel USA program for 3 months every year.

Though he returned to China, Mr. Dou did not stop his business activities in America. He continues to represent two large Chinese chemical suppliers in their dealings with America. He continues to locate and promote custom products for a company called National Specialties in Seattle.

In 2009, Mr. Dou started a consulting company called Gateway Product Assessment. Gateway is specialized in locating and investigating products and services in China. To aid in these investigations, Mr. Dou uses his expertise in international trading laws, Chinese local regulations, and his extensive contact network within the Chinese government. With unique access, Gateway provides on-site investigations of factories, diving deep into the reputation, legal standing, and manufacturing standards on behalf of American business clients. For those wishing to sell to China's enormous markets, he investigates the distribution networks and marketing capacity of Chinese counterparts that American Companies need to distribute imported products in China.

On October 16<sup>th</sup>, Mr. Dou successfully completed the International Business Council of Florida Training for the Ambassador of Commerce of Florida and honorably appointed as the IBCF Ambassador of Commerce of Florida for China 2010/2012.

Since 2010, Songlin has been focused on the High Technology and Intelligence bring into China, has successfully introduced some world class Chemical patents, machinery technology to upgrade some Chinese enterprises. As for his great success for many deals,

he was appointed as the Hebei Province Intelligence recruiting Center to be honorably appointed as the Official Recruiting Center by Hebei Government.